

## **IX. The Approach**

### A. Get going!

Exodus 4:12 - "Go"

Mark 16:15 - "Go"

John 1:41,45 - "Find"

You must get going

Even forego some Christian fellowship (Luke 5:31,32)

Be on the "lookout" for opportunities

Illustration - Business man in Seattle

### B. Study the person

Note: There are two people to know: Christ and the person to whom you wish to make Christ known.

Note: You don't have to know all the answers!!

### C. Win confidence

#### 1. His interests

Illustration - D. L. Moody played tennis all afternoon with a young man who expected to be buttonholed.

#### 2. Honest and sincere commendation Illustration - Bellhop's mustache

#### 3. Thoughtful service and courtesies (Acts 10:38)

#### 4. The power of a simple testimony (Psalm 107:2)

a. Illustration - John 9:25

b. Suggest you write out your personal testimony

## **Assignment**

1. Memorize Mark 16:15 and Psalm 107:2

2. Write out in brief your own testimony, so you could give it in five minutes,

3. What two persons must we know in order to witness effectively?

4. What thoughtful services or courtesies might you render to some non-Christian friends of yours?

